

# JANUARY/FEBRUARY NEWSLETTER

# New Year, New Depot



We are very happy to announce that from the 1st January 2021, we will have a new 1 acre purpose built facility in Newport to support our plant Sales Division.

Phoenix Hire and Sales have always sold machinery, but since taking on the direct Yanmar Dealership back in 2018, business has been exceptionally busy and we found ourselves entering new industries to support our clients. Because of this, we knew that we needed to support our customers with a larger array of equipment with a selection of leading brands.

During the past year, our Plant Sales Division were proud to add the following 3 marques to the portfolio as main distributorships. Thwaites Dumpers, Ammann Compaction and Greenmech Chippers. With the additional Distributorships and excess of stock holding, we knew that our current premises would not be large enough to support both the hire side of the business and the plant sales and therefore Plant Sales would need to move to its own location. After several months of looking, we believe that we have now found the perfect location which is situated just 6 minutes from the M4 corridor at junction 24.

Address Unit 7A, Nashmead Newport, NP19 4SU

**Telephone 01633 633700** 

We knew that taking on the additional facility would mean we would require more staff. Therefore, we would like to welcome both Dave Morgan and Matthew Newton to the company. Dave Morgan has joined us as the new Plant Sales Manager having previously worked for Phoenix as a Sales Manager, before leaving to gain more experience in other sectors of the industry. Matthew Newton is a qualified electrician however, his real passion has always been in plant. After going through College to gain his qualifications and working in the plant sector for the past 15 years, Matthew has recently left a competitor and joined Phoenix as a new Mobile Service Technician.

### Have you spotted any of our posts lately?









Follow us on Social Media









### Company News

## Whats New For 2021??

From 1st January 2021, Phoenix Hire and Sales are proud to be the new Distributor for the full line of Indespension Trailers. Indespension have always been the preferred supplier for Phoenix Hire & Sales and as well as an attractive purchase price, we know for a fact how cost effective and reliable these trailers are. The build quality of these products is of a very high standard. Throughout January and February, we will be receiving stock of Plant, Livestock, Tipper, Box, Cargo, Flat Bed, Motor Cycle, Boat and Marine trailers and last but not least, Vehicle trailers. Look out for our special Indespension Promotional offers in this newsletter.

"We are a worldwide recognised brand, with trailers that are built to be strong, durable and robust, yet flexible in their uses. We have applied our own technology and learnings to set the standards of today's industry. From our patented Triple lock coupling head and our high-tech Super Ride Suspension through to our innovative Autoclamp system we are always driving the business to new levels. As well as designing and building thousands of trailers, we also offer a full range of parts and towing accessories for most trailers including Ifor Williams and Brian James, all available throughout our online store, our network of independent dealers and our very own retail network of branches"

### **Great News!!**

Since joining the company in September 2019 Rhys Davies has proven to be a great addition to the Phoenix team. Working out of the Plant division at our Pontypridd depot, Rhys came to us with great knowledge of powered access equipment and has since been very studious in his approach to working on the different items of plant such as excavators, dumpers and telehandlers that we have in our fleet. We are obviously delighted that his level 3 NVQ Diploma in Construction Plant and Machinery Maintenance, has finally been achieved and received, bearing in mind he should have had this back in March, but Covid put paid to that!

Congratulations Rhys, we are also very proud of your achievement and feel very fortunate to have someone of your calibre in the company.









# **Special Offers**

# indespension



Challenger 50 Model	AD27094BTS	AD35105BTS	AD35126BTS
Gross Weight	2700Kg	3500Kg	3500Kg
Internal Dimensions (Ft x ins)	9′1″x 4′1′	10′ x 5′6′	12' x 6'
Standard Price	£2,500.00	£2,950.00	£3,250.00
Promotion Price	£2,195.00	£2,595.00	£2,845.00



Livestock Model	LT07584	LT14084	LT35126	LV35146TRI
Gross Weight	750Kg	1400Kg	500Kg	3500Kg
Internal Dimensions (Ft x Ins)	8' x 4' x 4'	8' x 4' x 4'	12' x 6' x 6'	14' x 6' x 6'
Standard Price	£2,000.00	£2,500.00	£4,950.00	£5,400.00
<b>Promotion Price</b>	£1,795.00	£2,245.00	£4,495.00	£4,895.00





### Survey, Safety, & Training

### **WE HAVE MOVED!!**

OUR NEW ADDRESS FOR ALL YOUR SURVEY, SAFETY AND TRAINING NEEDS IS: Unit C6.3, Main Avenue, PONTYPRIDD, CF37 5UD

### **Calibration Services**

Phoenix Survey, Safety and Training operate on a one week calibration service. We calibrate Robotics, Rotating Lasers, Pipe Lasers, Cable Avoidance tools, Confined Space equipment and much more.

Drop your equipment off for calibration or call us for collection.



### TRAINING SPECIAL OFFERS



£99.00 per delegate on PASMA Courses

£45.00 per delegate on CAT and Genny Courses

Contact us for more details or to make a booking survey@phoenix-hire-sales.co.uk 01443 806795















